

# Angel Detty

## Accounting/Project Management

I ran our family-owned business for over ten years and took over fully for the past six years. I have a proven track record at Walter Jay Auto Painting Inc., driving operational excellence and strategic growth. I was able to increase our sales and gross income by over 30% in the past five years. I am an expert in cost control and relationship building, retaining employees for much longer than the standard in this field. I successfully implemented policies that enhanced productivity and achieved significant growth. I personally handled all employment related items, all insurances, bookkeeping, record keeping.

I am looking for a job that is, at least mainly, remote in the field of bookkeeping or management.

## Work History

2000-01 -  
2025-08

### Operations Director

*Walter Jay Auto Painting Inc., Baltimore, MD*

- Directed operations in all departments, achieving efficient task management and coordination.
- Defined, implemented, and revised operational policies and guidelines.
- Negotiated with vendors, suppliers and other stakeholders to acquire mutually beneficial contracts and agreement.
- Oversaw successful implementation of operational strategies and policies to drive organizational growth and productivity.
- Established and monitored quality assurance standards to achieve operational excellence.
- Developed and executed strategic plans to achieve organizational goals and drive sustainable growth.
- Identified opportunities for cost reduction and process improvement, implementing changes that resulted in significant savings.
- Negotiated price and service with customers and vendors to decrease expenses and increase profit.

## Contact

### Address

Baltimore, MD 21219

### Phone

410-456-1856

### E-mail

marylandautomotiveconsultants@gmail.com

## Skills

Operations oversight  
Business management  
Cost control  
Teamwork and collaboration  
Performance improvements  
Business development  
Problem-solving abilities  
Multitasking Abilities  
Budget control  
Staff hiring  
Customer relations  
Financial oversight  
Relationship building  
Problem-solving aptitude

# Education

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## **Accounting**

*The Community College of Baltimore County -  
Baltimore*

Task prioritization

Budget development

P&L management

Financial management

Records organization and  
management

Proficient in Excel, Word,  
Quickbooks, CCC One